

Netchex vs. Paychex Buyers Guide

If you're thinking about using Paychex for HR and payroll, this guide will help you see how it stacks up against Netchex.

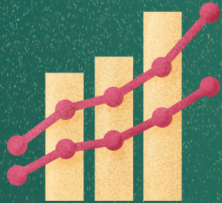
Assess Your Needs

What services can help your business thrive?



Payroll & Tax

Employees are paid accurately, taxes are filed correctly, and your job is made a whole lot easier.



Analytics & Reporting

All the data you need, right at your fingertips. Import, edit, and share like a reporting pro.



Human Resources

Support, compliance, and beyond. Our trained experts are here to help you make sense of HR.



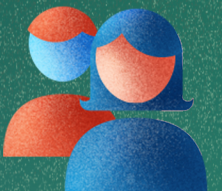
Time & Attendance

Collect hours worked and time-off effortlessly in a system that integrates directly with payroll.



Benefits Administration

Get guided help through COBRA administration, 401(k) options, and health insurance management.



Talent Management

Recruit, onboard, retain, and repeat- so that you never miss out on qualified candidates again.

Compare Vendors

Discover how Netchex compares to Paychex

Product	Netchex Core	Paychex Flex Select
Payroll & Tax	✓	✓
Employee Self-Service	✓	✓
Manager Self-Service	✓	✓
Time & Attendance	✓	
Employee Verification Services	✓	
Garnishment Payment Services	✓	
Multiple Pay Options	✓	✓
New Hire Reporting	✓	✓
Custom Reporting & Analytics	✓	
W2 Previews	✓	
Benefits Admin Integration	✓	
Customer Service	A Dedicated Service Team	One Dedicated Payroll Specialist

About Your New Award Winning Service Team

Having a single point of contact may sound great, but what does it really mean? How many dedicated reps have you had in the last 12 months? How many dedicated reps do you have for different products? What happens when someone is out of the office?

Netchex clients enjoy service delivered by a team of experts who can handle it all.

Get More Than “Just Payroll” for Less

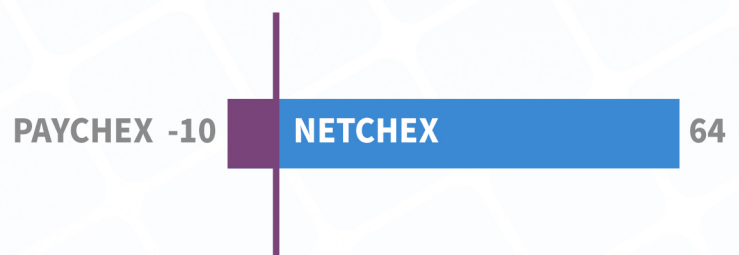
A company with 10 employees on bi-weekly payroll can expect to spend **\$3,364 per year*** with Paychex for Payroll alone. With Netchex, you can bundle Benefits, HR, Payroll & Tax, and even more for your company-all for an incredible value. If you're looking to go beyond "just payroll," there's never been a better time to make the switch to Netchex.

We don't like to toot our own horn...

But, we love it when our clients do it for us!

Netpromoter Score

NPS measures customer experience and predicts business growth. Results are derived from client surveys and NPS data. Our data shows that Netchex clients are **much more likely** to refer Netchex than Paychex customers.



4.8 / 5 Stars

CSAT & Retention

Our clients know us best, so their opinions mean a lot to us. With every service case closed, we ask our clients to rate our customer service. On average Netchex clients are **17% more satisfied with their service** than Paychex customers.

Live Demos

Here's what you'll want to look for in a live demo.

1

Take a “Deep Dive” into the System

If a vendor isn't willing to give you a demo upfront, it's a red flag. You've already seen screenshots and case studies-now you need to see their product **in action**.

2

Inform a Sales Engineer of Your Needs

Let the company know what your specific pain points are so they can help you uncover ways to alleviate them.
Be specific as possible!

3

Get Customized Solutions Recommendations

Ask your sales engineer or sales rep to explore the specific solutions they believe will solve your toughest pain points. Make sure the use-case fits **your objectives**.

4

Ask Lots (and We Mean Lots) of Questions

You're making a **big decision**! Don't be shy to get specific. (Hint: Ask to speak with a current client about their experience.)

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